



TECHNOLOGY.  
GOVERNANCE.  
VISIBILITY.

# Independent Operational Intelligence for Materials Handling

Building the independent operational intelligence platform that connects fleet operators, dealers and battery companies through **one unified platform**.



FLEET  
OPERATIONS



DEALER  
OPERATIONS



BATTERY  
OPERATIONS



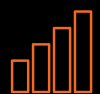
PARTS  
OPERATIONS



SHORT-TERM  
RENTALS



TECHNICIAN  
MANAGEMENT



EXECUTIVE  
INTELLIGENCE

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# Our Position in the Industry.

We provide clarity, control, and confidence.



## Who We Are

FMC operates at the intersection of operations, finance, and supplier performance. We are an independent fleet intelligence and governance partner bringing structure, transparency, and measurable accountability to materials handling environments.



## We Provide Oversight

We develop software platforms that give organisations complete visibility over their assets, suppliers, maintenance activities and operational performance. Our independence delivers transparent reporting, objective insights and measurable accountability.



# Our Vision.

To become the world's leading independent operational management platform for materials handling.



### **Global Ambition.**

Building a platform that sets the standard for operational intelligence across the materials handling industry worldwide.



### **Complete Visibility.**

We believe every organisation should have complete visibility over the assets that keep their business moving.



### **Operational Excellence.**

Our vision is to drive efficiency, reduce cost, ensure compliance and improve uptime through intelligent operational control.



### **Connected Future.**

We are building the independent layer that connects fleet operators, dealers, battery companies and service providers through one unified platform.





# The Problem & The Solution.

## ↘ The Industry Problem

Materials handling operations have become increasingly complex. Fleet owners, dealers, battery providers and service organisations are expected to manage thousands of assets across multiple locations while controlling cost, ensuring compliance and maintaining uptime. Yet many critical decisions are still made using disconnected spreadsheets, manual reporting and fragmented supplier information.

## ↘ The FMC Solution

FMC provides independent oversight, structured fleet governance, real-time visibility, performance dashboards, cost control analytics, compliance monitoring and technology-enabled reporting. We transform forklift fleets from reactive expense centres into controlled, measurable operational assets.

THE FMC SOLUTION

# Why FMC Exists.

For decades, operational data has remained fragmented. Fleet owners rely on suppliers. Dealers operate with disconnected systems. Battery companies manage thousands of batteries with limited visibility, while service departments continue to depend on manual administration and disconnected processes. The result is an industry where information is scattered, accountability is difficult to measure and operational decisions are often made without complete visibility.

FMC was created to change that. Rather than replacing your existing systems, FMC connects them. We provide an independent operational intelligence platform that brings together assets, suppliers, technicians, batteries and service activity into one connected ecosystem, giving every stakeholder access to accurate, real-time information.



FMC **transforms** fragmented **information** into **real-time visibility**, measurable accountability and data-driven decisions.



#### CONNECTED DATA

All your asset and operational data in one place.



#### ACTIONABLE INSIGHTS

Turn data into decisions that improve performance and reduce cost.



#### OPERATIONAL CONTROL

Maintain control of your operations, compliance and risk.



#### MEASURABLE RESULTS

Track what matters. Prove performance. Drive continuous improvement.



# Our Technology.

The Platform that brings every part of your operations together in one intelligent system. Real-time data. Integrated modules. Smarter decisions.

## Fleet Operations

Complete visibility of your fleet, service history, breakdowns, utilisation and cost per unit.

## Battery Operations

Track every battery through its entire lifecycle, from warehouse to end user and back.

## QR Asset Identification

Unique QR codes give every asset a digital identity for last, accurate data capture.

## Service Management

Digital job cards, service schedules, SLA monitoring and real-time technician reporting.

## Parts Management

Manage inventory, pricing, orders and supplier performance with complete traceability.

## Short-Term Rental

Manage short-term rental equipment from booking to return with full transparency.

## Mobile Technician

Empower technicians in the field with mobile access, inspections, photos, signatures and reporting.

## Executive Dashboards

Real-time dashboards tailored for fleet managers, CFO and executives.

## Digital Documentation

Store, manage and access all documents securely in one centralised platform.

## Compliance Monitoring

Stay ahead of inspections, lead tests, certifications and regulatory requirements.

## Operational Analytics

Turn data into actionable insights that reduce cost, improve uptime and drive performance.

## Real-time Reporting

Live updates and automated reports keep you informed anytime, anywhere.

# Our Markets.



## Fleet Operators

**COMPLETE CONTROL OF YOUR FLEET**

Gain independent visibility across every location, asset and service activity. Reduce cost, increase uptime and ensure compliance with confidence.

|                                                                                                            |                                                                                                        |                                                                                                                |                                                                                                            |
|------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------|
| <br>FLEET<br>VISIBILITY | <br>COST<br>CONTROL | <br>COMPLIANCE<br>ASSURANCE | <br>MAXIMISED<br>UPTIME |
|------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------|

### Fleet Operators

FMC gives fleet owners **complete visibility over their assets**, suppliers and operational performance through one independent platform. Reduce downtime, improve compliance and make informed decisions with **real-time operational intelligence**.



## Dealers & OEM Networks

**STRONGER OPERATIONS. HAPPIER CUSTOMERS.**

Standardise processes, empower technicians, and deliver full transparency to your customers across all branches.

|                                                                                                                 |                                                                                                                |                                                                                                                |                                                                                                                   |
|-----------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------|
| <br>TECHNICIAN<br>MANAGEMENT | <br>SERVICE<br>EXCELLENCE | <br>BRANCH<br>PERFORMANCE | <br>CUSTOMER<br>TRANSPARENCY |
|-----------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------|

### Dealers & OEM Networks

FMC empowers dealers and OEMs to **standardise operations**, improve **technician accountability** and deliver greater **customer transparency**. Gain complete visibility across every branch while driving service excellence and operational performance.



# Battery Companies.

Manage every battery. Everywhere.

FMC provides battery companies with complete visibility and control across every battery, throughout its entire lifecycle. From warehouse to customer and back again, our platform ensures safety, compliance and maximum battery performance, every step of the way.



#### QR TRACKING

Unique QR codes for every battery. Instant access to history, location and performance data.



#### LIFECYCLE MANAGEMENT

Monitor every stage of the battery lifecycle to optimise usage, maintenance and replacement cycles.



#### WARRANTY CONTROL

Automated warranty tracking and claim management to reduce disputes and losses.



#### PERFORMANCE INSIGHTS

Real-time analytics and reporting to improve battery performance and operational decision-making.

## COMPLETE CONTROL. STRONGER RESULTS.

- Track every battery across multiple sites and customers
- Ensure safety, compliance and regulatory adherence
- Reduce downtime and extend battery life
- Improve customer satisfaction and accountability
- Data-driven decisions that strengthen your business



# Our Difference.

FMC is different by design. Our independence, technology and industry expertise deliver what others cannot.

**Independent.**

We are not tied to any OEM, supplier or service provider. Our only loyalty is to your success.

**Technology First.**

Built from the ground up for industrial operations, not adapted from generic software.

**Data Driven.**

Real-time data and analytics turn information into actionable insights and measurable results.

**Scalable.**

From a single site to multiple countries. Our platform grows with your business.

**Transparent.**

Clear reporting. Open dashboards. No hidden data. No hidden agendas.

**Industry Expertise.**

Deep understanding of materials handling operations across multiple industries.

**Operational Governance.**

We create structure, enforce standards and drive accountability across every part of your operation.

**Executive Visibility.**

The right insights, at the right time, for the people who make the critical decisions.

**100% INDEPENDENT**

No OEM or supplier conflicts.

**REAL-TIME VISIBILITY**

One source of truth across all operations.

**REDUCED RISK**

Stay compliant. Avoid costly surprises.

**LOWER COST**

Optimise performance. Eliminate unnecessary spend.

**INCREASE UPTIME**

Proactive management. Fewer breakdowns, happier teams.

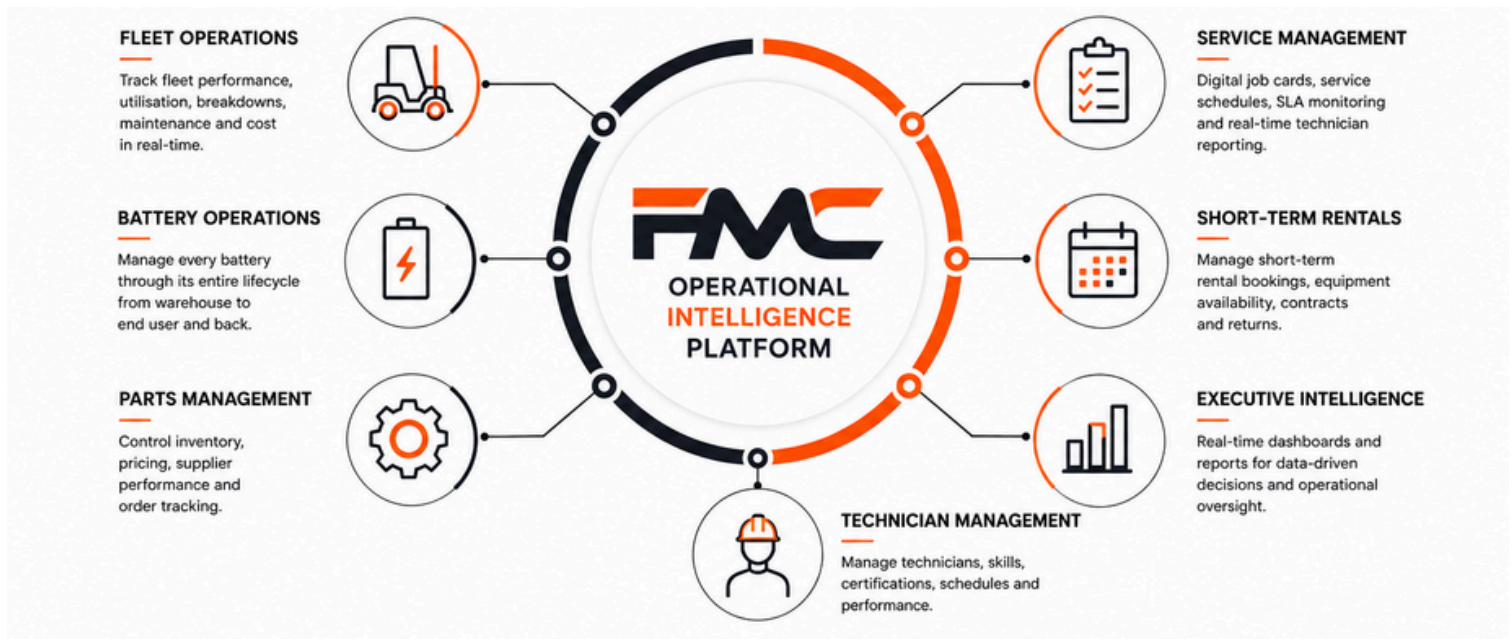
**BETTER DECISIONS**

Data that drives confidence and performance.

THE FUTURE OF FMC

# Today we're building software.

Tomorrow we're redefining how the materials handling industry operates. FMC is building the independent operational intelligence platform that will power the next generation of materials handling operations, connecting people, assets and data through one intelligent ecosystem.



INDEPENDENT OPERATIONAL INTELLIGENCE  
FOR MATERIALS HANDLING

[forkliftmanagement.co.za](http://forkliftmanagement.co.za)



LET'S CONNECT

# Our Insight drives your Performance.

FMC is committed to innovation, integration and independence  
Our roadmap is built around one goal: Giving our clients complete  
control through complete clarity.



## Let's Start the Conversation

Data drives performance.  
Independence drives accountability.  
FMC delivers both.

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